

EGNIOL SOLUTIONS

HUMAN CAPITAL MANAGEMENT



6+ Years of
Industry Experience



50,000+
Satisfied Clients



Consulting Team of
IIM Graduates



7500+
Client Reviews



4000+
Ongoing Projects

AHMEDABAD

2018

DELHI

2021

PUNE

2025

VADODARA

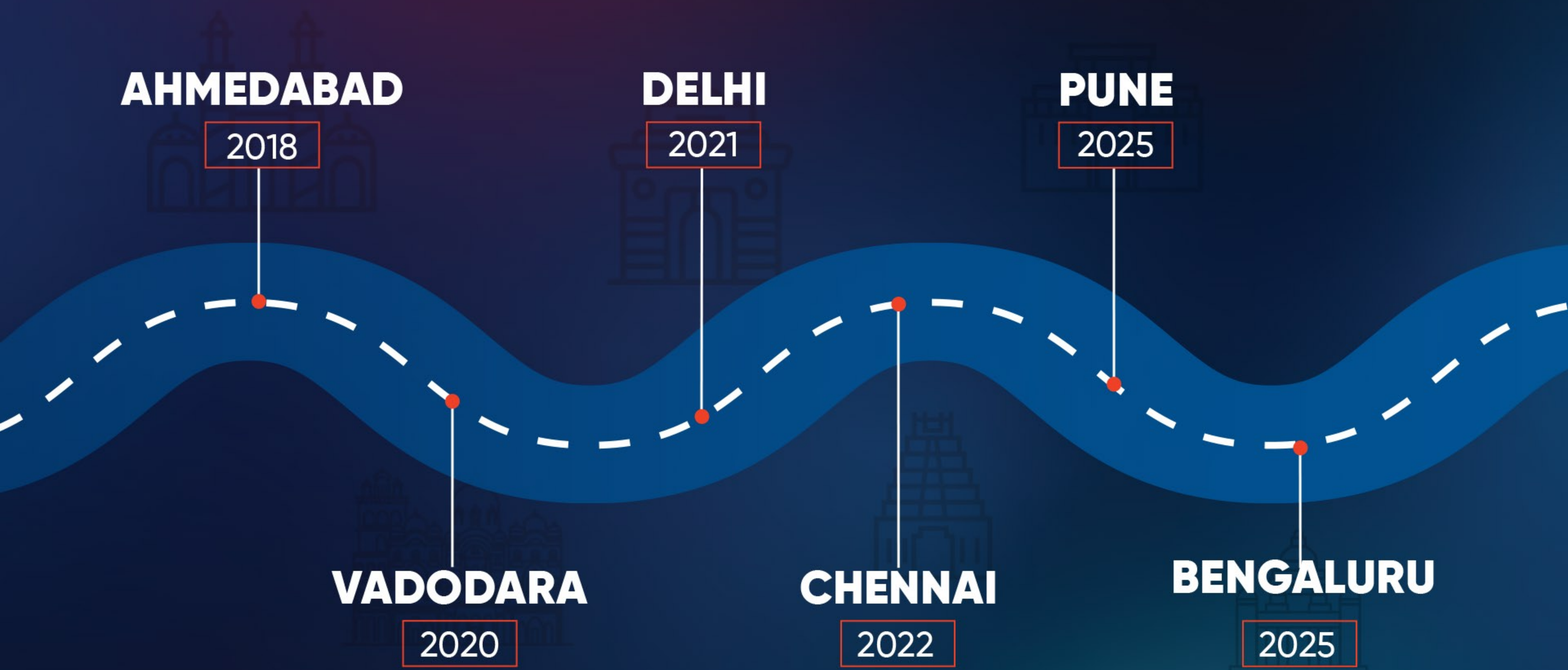
2020

CHENNAI

2022

BENGALURU

2025





Global Approach, Local Focus



IIM-Trained Project Leadership



Focus on Businesses Financial Growth



Guaranteed Implementation of defined deliverables



360° Business Assistance across all domains



In-House Teams & Execution Partners

USP

OUR EXPERTISE

04

Production & Manufacturing Optimization



Operations Management

Human Resource Management



Corporate Legal Advisory

Supply Chain & Logistics



IT & Automation Services

Training & Development



Quality Management

Finance & Accounts



Marketing & Sales



Talent Acquisition (Top Level Only)

- » Payroll Cost Optimization
- » Capacity Building

Performance Matrix

- » Scorecard
- » Disc
- » Bell Curve

Talent Management

- » Management Development Programmer
- » Individual Development Programmer
- » 360 degree Development
- » KRA/KPI

End to End HR Process

- » + Many More...





**Just-In-Time
(JIT)**



**Vendor
Management**



**Warehouse
Management**



**Logistics
and Transportation
(3PL, 4PL and 5PL)**



**Route
Optimization**



Kaizen



Process Automation



Process Challenges



Process Optimization



Production Enhancement



Lead Time Reduction and Optimization



Lean Management (5S Analysis, Six Sigma, JIT)



Strategic Financial Planning

**Preparation of Financial Statements
(P&L, Balance Sheet, Cash Flow Statement)**

Product or Services Pricing Strategy

Mergers and Acquisitions

Budgeting and Forecasting

Business Valuation

Financial MIS

Cost Reduction

Profitability Analysis

Cost Optimization





Priority Setting



**Soft Skills
Training**



**Time Management
& Productivity**



**Grooming and
Professionalism
Training**



**Leadership &
Management Skills**



**Project
Management**



Total Quality Management

Continuous Improvement

Quality Audit System

Policy and SOP

ISO, OS, AS



- » **Infrastructure Automation**
- » **System Integration and Support**
- » **Business process Automation**
- » **IT Operations Management**
- » **Software and Application Development**
- » **IT Security and Compliance Automation**
- » **Data and Analytics Support**
- » **CRM Integration Services**
- » **Data Management and Analysis**



Digital Marketing and Analytics

- » Social Media Marketing & Content Marketing
- » SEO & Optimization
- » Data - Driven Marketing

Sales

- » Product Knowledge
- » Product Detailing
- » Company Partners Knowledge
- » Pricing knowledge of Product
- » Competitors Product (Price/Positioning /USP's/SWOT)

Marketing Strategy and Executions

- » Go to Market Strategy
- » Integration Market Campaigning
- » Customer Acquisition and Retention



Arbitration

Civil Cases

Criminal Cases

**Drafting and
Vetting**

**Transaction
Drafting**

**Dispute
Resolution**

**Labour &
Employment Policies**

**Legal
Strategy**



INDUSTRIES WE COVER

15

Healthcare & Pharmaceuticals

Construction & Real Estate

Media & Entertainment

Agriculture & Farming

Aerospace & Defense

Hospitality & Tourism

Telecommunications

Finance & Insurance

Energy & Utilities

Manufacturing

IT & Software

Automotive

Retail



Transportation & Logistics

Consumer Goods & Services

Legal & Law Enforcement

Environmental Services

Professional Services

Chemicals & Materials

Real Estate & Property

Sports & Recreation

Textiles & Apparel

Food & Beverage

Arts & Culture

Nonprofit Sector

Technology

MANY
MORE



Johnson Mathew

CEO, Egniol Solution

Dr. Johnson Mathew is a seasoned professional with over 26 years of experience across industries like pharmaceuticals, coal, refineries, oil and gas, pipelines, and gasoline.

With a strong academic background—BTech, MBA in HR, MPhil, and PhD—along with certifications in Lean Management, Six Sigma, and Thomos Profiling, he is an expert in operational excellence and organizational transformation. Throughout his career, Dr. Mathew has led large-scale projects, optimized processes, and built high-performing teams aligned with business goals.

Known for his strategic thinking and collaborative leadership, he has consistently delivered measurable results by improving productivity and fostering innovation. His expertise in regulated industries and passion for sustainable growth make him a trusted leader in driving long-term business success.



Simran Shaikh

Project Leader

10+ Years



Lakshmi Bai

Project Manager

10+ Years



Jason George

Marketing Manager

6+ Years



Jeenal Patel

Project Coordinator

3+ Years



Hitesh Parmar

Project Coordinator

3+ Years



Harshit Panchal

Digital Marketing Executive

4+ Years



Hinal Rathod

Sr Consultant
6+ Years



Avruti patel

Consultant
4+ Years



THANK YOU

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